

## **WNY Rural Broadband Healthcare Network**

### **WNY R-AHEC**

#### **12. Ability to Sustain the Network**

(Indicate to what extent the network can be self-sustaining once established.)

As stated earlier, long term sustainability will be established through a combination of planned efforts including, but not limited to: direct fees for service, local health and insurance foundation support, workforce investment board funding, potential state infrastructure development subsidies, competitive grants, and long term low interest capital/economic development loans. Very early on in the pilot, an extensive value proposition study/analysis will be conducted to determine, and fiscally quantify, the best means to pursue and sustain the regional Network. This study will then inform the creation of a formal long term business plan which in all likelihood will call for the creation of a comprehensive formally incorporated Rural Health Resource Cooperative to be established as a subsidiary or independent spin-off entity of the WNY R-AHEC's pilot.

Once the WNY RBHN is implemented, the consortium will make a concerted effort through the NY State Department of Health to get the State to become a stakeholder in growing and sustaining the network. To this extent, the consortium will outreach to other networks and healthcare facilities in the State to set-up interconnections with the goal of transitioning from a regional network to a Statewide Healthcare Network.

## WNY Rural Broadband Healthcare Network - Cost Estimates

County	Hospital	Cost Estimates							
2 Urban Counties	2 Post-Secondary Educational Institutions offering healthcare instruction	Year 1					Year 2		
14 Rural Counties	7 Urban Hospitals	Non Recurring-Initial Design Studies	Non Recurring-Infrastructure build-out	Monthly Recurring Transmission Facilities	Monthly Recurring Internet Services	Monthly Recurring Internet2 connection	Monthly Recurring Transmission Facilities	Monthly Recurring Internet Services	Monthly Recurring Internet2 connection
	22 Rural Hospitals								
<b>ACADEMIC CENTERS</b>									
Monroe	UNIVERSITY of ROCHESTER	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Erie	STATE UNIVERSITY OF NEW YORK at BUFFALO	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
<b>URBAN HOSPITALS</b>									
Monroe	PARK RIDGE HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Monroe	ROCHESTER GENERAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Monroe	STRONG MEMORIAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Erie	BUFFALO GENERAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Erie	ERIE COUNTY MEDICAL CENTER	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Erie	ROSWELL PARK CANCER INSTITUTE	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
Erie	MERCY HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000	\$ 31,000	\$ 36,000	\$ 36,000	\$ 31,000
<b>RURAL HOSPITALS</b>									
Allegany	JONES MEMORIAL HOSP	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Allegany	CUBA Memorial	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Cattaraugus	TLC HEALTH NETWORK TRI-COUNTY & Lakeshore	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Cattaraugus	OLEAN GENERAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Chautauque	BROOKS MEMORIAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Chautauque	WCA HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Chemung	ST. JOSEPH'S HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Genesee	UNITED MEMORIAL MEDICAL CENTER	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Livingston	NICHOLAS H NOYES MEMORIAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Monroe	LAKEVIEW MEMORIAL HOSPITAL	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Niagara	MOUNT ST MARYS HOSPITAL AND HEALTH CENTER	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000
Ontario	CLIFTON SPRINGS HOSPITAL AND CLINIC	\$ 13,000	\$ 30,000	\$ 36,000	\$ 36,000		\$ 36,000	\$ 36,000	\$ 31,000

**WNY Rural Broadband Healthcare Network - Hospital Address List with RUCA Code**

County	Hospital	Street	Town	Zip	ST	RUCA CODE
<b>URBAN ACADEMIC CENTERS AND HOSPITALS</b>						
Monroe	PARK RIDGE HOSPITAL	1555 LONG POND ROAD	ROCHESTER	14626	NY	
Monroe	ROCHESTER GENERAL HOSPITAL	1425 PORTLAND AVENUE	ROCHESTER	14621	NY	
Monroe	UNIVERSITY of ROCHESTER	240 Wallis Hall	ROCHESTER	14627	NY	
Monroe	STRONG MEMORIAL HOSPITAL	601 ELMWOOD AVENUE	ROCHESTER	14642	NY	
Erie	STATE UNIVERSITY OF NEW YORK at BUFFALO	501 Capen Hall	BUFFALO	14260	NY	
Erie	BUFFALO GENERAL HOSPITAL	100 HIGH STREET	BUFFALO	14203	NY	
Erie	ERIE COUNTY MEDICAL CENTER	462 GRIDER STREET	BUFFALO	14215	NY	
Erie	ROSWELL PARK CANCER INSTITUTE	ELM AND CARLTON STREETS	BUFFALO	14263	NY	
Erie	MERCY HOSPITAL	565 ABBOTT ROAD	BUFFALO	14220	NY	
<b>RURAL HOSPITALS</b>						
Allegany	JONES MEMORIAL HOSP	191 NORTH MAIN STREET	WELLSVILLE	14895	NY	7
Allegany	CUBA Memorial	140 WEST MAIN STREET	CUBA	14727	NY	10.5
Cattaraugus	TLC HEALTH NETWORK TRI-COUNTY & Lakeshore	100 MEMORIAL DRIVE	GOWANDA	14070	NY	7.1
Cattaraugus	OLEAN GENERAL HOSPITAL	515 MAIN STREET	OLEAN	14760	NY	4
Chautauqua	WESTFIELD MEMORIAL HOSPITAL INC	189 E MAIN STREET	WESTFIELD	14787	NY	7.4
Chautauqua	BROOKS MEMORIAL HOSPITAL	529 CENTRAL AVENUE	DUNKIRK	14048	NY	4
Chautauqua	WCA HOSPITAL	207 FOOTE AVENUE	JAMESTOWN	14702	NY	4
Chemung	ARNOT OGDEN MEDICAL CENTER	600 Roe Avenue	Elmira	14905	NY	1
Chemung	ST. JOSEPH'S HOSPITAL	555 East Market Street	Elmira	14901	NY	1



529 Central Avenue, Dunkirk, New York 14048-2599  
716-366-1111  
www.brookshospital.org

May 1, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of the Brooks Memorial Hospital, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

Brooks Memorial Hospital is a 99 bed not for profit acute care hospital located in Chautauqua County. We offer a wide range of medical, surgical, obstetric, and diagnostic services to many consumers and providers in a largely rural service area. This grant will allow us to improve communication to all those that we serve. We are pleased to be a partner with ViaHealth in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, Brooks Memorial Hospital clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

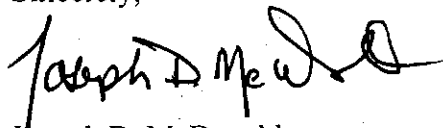
Sincerely,

Richard H. Ketcham  
President/CEO

As an organization dedicated to improving the access to quality healthcare in our community, the Catholic Health System clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

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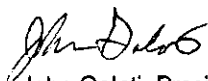
A handwritten signature in black ink, appearing to read "Joseph D. McDonald". The signature is fluid and cursive, with the first name "Joseph" being the most prominent.

Joseph D. McDonald  
President & CEO

This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

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Sincerely,

A handwritten signature in black ink, appearing to read "John Galati".

John Galati, President/CEO



**University at Buffalo**  
*State University of New York*

Department of Emergency Medicine  
School of Medicine and Biomedical Sciences

May 4, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of the University at Buffalo / Erie County Medical Center Telemedicine Program, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

Our telemedicine program has been actively providing telemedicine services in Emergency Medicine, Psychiatry, Gastroenterology and Orthopedics since July 1994 to rural healthcare facilities and rural correctional facilities across New York State. In providing care to over 15,000 patients over the last 12 years and approximately 3000 telemedicine patients per year currently in 54 facilities across the state (see map), our physicians are acutely aware of the ability of telemedicine to provide near instantaneous access to high quality, university-based, specialty medical care regardless of the patient location, in some cases hundreds of miles from such a health care facility in our state. With current initiatives to rural communities and health care facilities in western New York ongoing in the clinical areas of Emergency Trauma / Burn, Psychiatry, and Dermatology, we believe that the increased availability of broadband connectivity provided by this FCC Grant Program will have a profound effect on our region's ability to provide high quality medical care regardless of rural vs. urban patient location.

We are pleased to be a partner with the WNY R-AHEC in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network.

As an organization dedicated to improving the access to quality healthcare in our community, the University at Buffalo / Erie County Medical Center Telemedicine Program clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.



Finger Lakes Health

196 North St. • Geneva, NY 14456

SM

(315) 787-4000

May 1, 2007

Federal Communications Commission

445 12th Street SW

Washington, DC 20554

To Whom It May Concern:

On behalf of the Finger Lakes Health, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

We are a two hospital, four nursing home integrated delivery system located in the Finger Lakes region. Our entities addresses are as follows: Geneva General Hospital 196 North Street Geneva, New York 14456, Soldier and Sailors Memorial Hospital 418 North Main St Penn Yan, NY 14527, The Homestead Nursing Home 418 North Main Street Penn Yan, NY 14527, Living Center at Geneva-North 196 North Street Geneva, NY 14456, Living Center at Geneva-South 196 North Street Geneva, NY 14456 and Huntington Living Center 369 East Main Street Waterloo, NY 13165. We are pleased to be a partner with the WNY R-AHEC in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, Finger Lakes Health, clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

Daniel L. Pletcher

Director of Information Services

Geneva General Hospital  
196 North Street • Geneva, New York 14456

Finger Lakes Health Foundation  
196 North Street • Geneva, New York 14456

Soldier & Sailors Memorial Hospital  
418 North Main Street • Penn Yan, New York 14527

The Homestead at Soldier & Sailors  
418 North Main Street • Penn Yan, New York 14527

Huntington Living Center  
369 East Main Street • Waterloo, New York 13165

Living Center at Geneva - North  
196 North Street • Geneva, New York 14456

Living Center at Geneva - South  
196 North Street • Geneva, New York 14456

East Main Street Apartments  
371 East Main Street • Waterloo, New York 13165

North Street Apartments  
260 North Street • Geneva, New York 14456

**Good Health...We're In It Together!**

[www.flhealth.org](http://www.flhealth.org)





May 1, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of the Lakeside Memorial Hospital, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

Founded in 1932, Lakeside Memorial Hospital is a 61 bed community hospital located in western Monroe County. Through its dedicated team of medical professionals and employees, Lakeside offers a wealth of services to support the health and well being of its community including 24 hour emergency care; newly renovated family birthing center; laparoscopic, vascular, orthopaedic, plastic and hand surgical services; intensive care; radiology services including MRI, CT Scan, Nuclear Medicine and mammography; physical therapy and comprehensive rehabilitation services. In addition, its Family Wellness Center provides affordable and accessible wellness programs that enhance the health and well being of its community by providing health promotion, safety education and wellness programs to area residents and businesses. Lakeside serves the western suburban communities of Monroe County and the rural communities of eastern Orleans and northern Genesee Counties. We are pleased to be a partner with ViaHealth in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, Lakeside Memorial Hospital clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

*Steven M. Kelly*  
President/CEO

**"Quality Care Close to Home"**

**Lakeside Memorial Hospital**  
156 West Avenue  
Brockport, NY 14420  
(585) 637-3131  
Fax: (585) 395-6036

**Lakeside Belkirk Care Center**  
170 West Avenue  
Brockport, NY 14420  
(585) 395-6052  
Fax: (585) 395-6007

**Lakeside Foundation**  
156 West Avenue  
Brockport, NY 14420  
(585) 395-6049  
Fax: (585) 395-6030

**Lakeside Child Care**  
156 West Avenue  
Brockport, NY 14420  
(585) 637-2930  
Fax: (585) 395-6036

**Daisy Marquis Jones  
Family Wellness Center**  
156 West Avenue  
Brockport, NY 14420  
(585) 395-6044  
Fax: (585) 395-6026



*Your hospital for life™*

April 25, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of the Mount St. Mary's Hospital and Health Center, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

Mount St. Mary's is a 175 bed community hospital located in Lewiston NY and is an Ascension Health ministry. We are located on the border of the United States and Canada and have a resident population of over 200,000 in Niagara County. We offer a wide array of inpatient and outpatient programs and services which include:

General Medical and Surgical Services  
Outpatient Services  
Rehabilitation Services  
Mother & Child Care  
Patient & Family Services  
Outreach Programs  
Wound Care & Hyperbaric Medicine

Emergency Care - EmStar  
Cardio/Pulmonary Services  
Imaging Center & Women's Imaging Suite  
Women's Health  
Behavioral Health Services  
Community Health & Education

We are pleased to be a partner with ViaHealth in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, Mount St. Mary's Hospital clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

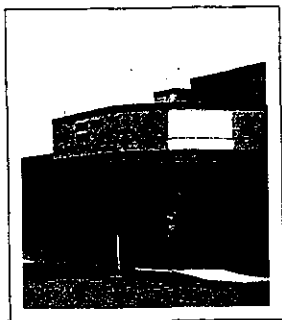
A handwritten signature in black ink, which appears to read "Judith Maness". The signature is written in a cursive style and is positioned above a horizontal line.

Judith Maness, President/CEO

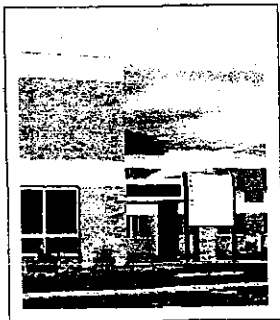
## CLINICAL QUALITY AND EXCELLENT CUSTOMER SERVICE ARE OUR COMMITMENT AND CONSTANT GOALS

*In addition to the wide range of services and expertise provided at Newark-Wayne Community Hospital and DeMay Living Center, as an affiliate of Rochester General Hospital and ViaHealth, we can offer seamless, nationally recognized care for our heart, cancer and stroke patients, and other specialized services.*

### NEWARK-WAYNE COMMUNITY HOSPITAL



### DEMAY LIVING CENTER



1200 Driving Park Avenue  
Newark, NY 14513  
315.332.2022  
[www.viahealth.org](http://www.viahealth.org)

## GENERAL DESCRIPTION

- 120-Bed Acute-Care Hospital
- 180-Bed Skilled Nursing Facility
- 193 Medical and Dental Staff Members
- 700 Employees

## NEWARK-WAYNE COMMUNITY HOSPITAL'S SERVICES AND SPECIALTIES INCLUDE:

- 24-hour Emergency Department staffed by board-certified Emergency Medicine Physicians
- Cardiology and a medically supervised Cardiac Rehabilitation Program
- A beautiful, newly renovated Birthing and Women's Care Center with full surgical suite
- General Surgery including Same-Day Surgical Procedures
- A newly renovated, state-of-the-art Intensive Care Unit staffed by a specialized care team
- Telemedicine link with Rochester General Hospital (operational in 2007)
- Medical/Surgical Care
- Inpatient Acute Psychiatric Care
- A newly renovated, state-of-the-art Gastroenterology Suite staffed by a Gastroenterologist and a dedicated GI Team
- Internal Medicine
- Pediatrics
- Obstetrics and Gynecology
- Orthopaedic Surgery
- Ophthalmology
- Otolaryngology
- Pulmonary Care
- Urology
- Full-service Laboratory Medicine
- Full-service Radiology (Radiology, Ultrasound, Mammography, CT, MRI, Nuclear Imaging)
- Rehabilitation Services (Occupational Therapy, Physical Therapy, Speech Therapy and Respiratory Care)
- Nutritional Counseling
- Regional Center for Sexual Assault Nurse Examiner (SANE) Program

## 2005 STATISTICS

- 3,500 Inpatient Admissions
- 150,000 Outpatient Visits
- 18,200 Emergency Room Visits
- 3,900 Surgical Procedures
- JCAHO Accredited

## DEMAY LIVING CENTER

- Opened in 1994, the DeMay Living Center is a residential "Living Center" offering comprehensive services for adults requiring 24-hour skilled nursing care.
- Specialty services include ventilator-dependent care, dementia care, respite care, and short-term rehabilitation.
- DeMay Living Center also operates two Adult Day Care programs including both medical and social day care programs.
- Moore Place, another DeMay Living Center program, is one of only a few Neurobehavioral programs in New York State.

## WAYNE COUNTY RURAL HEALTH NETWORK

- Sponsored by Newark-Wayne Community Hospital through State grants
- Provides for unmet and emerging health and human service needs of Wayne County residents including:
  - Dialysis Transportation throughout Wayne County
  - AEDs for First Responders
  - Forgivable Loan/Scholarship Program for Finger Lakes Community College nursing students
  - Wayne County prescription drug discount
  - Dental fee subsidies
  - Diabetes Support Groups
  - Women's programs: Sexual Assault Nurse Examiner (SANE) and free mammograms/Pap smears (Wayne County Women's Health Partnership)
  - Youth programs: anger management for teen boys, crisis respite for youth, school dental hygiene programs
  - Senior exercise/fitness programs

Contact Kathy Peishel, Physician Services Specialist  
at [kathy.peishel@viahealth.org](mailto:kathy.peishel@viahealth.org) for more information.



# Oak Orchard

## Community Health Center, Inc.

❖ 300 West Avenue Brockport, NY 14420  
(585) 637-3905 Fax (585) 637-4990

❖ 301 West Avenue Albion, NY 14411  
(585) 589-5613 Fax (585) 589-0872

### BOARD LIST

May 2, 2007

#### Chair

Louise Stein, PhD

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

#### Vice Chair

Karen Watt

To Whom It May Concern:

#### Secretary

Harry Shifton, RPh

On behalf of the Oak Orchard Community Health Center, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

#### Treasurer

Margaret Ciesinski

Oak Orchard is a Federally Qualified Community and Migrant Health Center serving four rural counties in Western NY. We have provided comprehensive primary care services including Family Medicine, Pediatrics, OB/Gyn, Dental, Vision Care, Nutritional counseling and WIC for the past 33 years. In 2006, we provided nearly 70,000 visits to 17,000 patients from our five permanent sites and our Mobile Dental Unit. We are pleased to be a partner with the WNY R-AHEC in this initiative to:

#### Member-at-Large

Bob Ryan

- Enhance and improve the broadband access in medically under-served areas
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#### President/CEO

David W. Fisher, MBA

As an organization dedicated to improving the access to quality healthcare in our community, Oak Orchard Community Health Center clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

Sue Bucholz

John Burch

David Jewell, PhD

Jose Lopez

Lenette Robinson

Velma Smith

Rita Wagner

Kay Wood, PhD

"Planting the Seeds for a Healthy Future"



20 Duncan Street ~ PO Box 152  
Warsaw, New York 14569  
Phone: 585.786.6275  
Fax 585.786.6280



*Thiel Hospitality House*  
Est. 2005

April 24, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of the R-AHEC Thiel Learning Center, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

We serve as a neutral facilitation resource for a 12-county catchment, of which 11 counties are rural. The Thiel Hospitality House and Learning Center is a two-building rural campus with an education room capable of training up to 35 individuals, complete videoconferencing capabilities and a computer lab with six desktops and wireless access for more trainees via laptops. We work intensively in health workforce retraining and are designed to handle recruitment, training, coordination and intensive case management. In addition to training space, we have the Thiel Hospitality House, a 15 bed facility next door able to house visitors who may travel a distance for training. We are pleased to be a partner with ViaHealth in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, The R-AHEC Thiel Learning Center clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

Western New York Rural Area Health Education Center is an Equal Opportunity Provider and Employer. Discrimination is prohibited by Federal Law. Complaints of discrimination may be filed with the Secretary of Agriculture, USDA, Washington, DC 20250-0700. NYS TDD 800-662-1220

PARTNER, NEW YORK STATE AHEC SYSTEM



Information Services  
333 Humboldt Street  
PO Box 10790  
Rochester, NY 14610-0790

May 4, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of ViaHealth/Rochester General Hospital, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

We are pleased to be a partner with the WNY R-AHEC in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, ViaHealth/Rochester General Hospital clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

A handwritten signature in black ink, appearing to read "David Kamowski", written over a horizontal line.

David Kamowski  
Senior Vice President, Chief Information Officer



Elm & Carlton Streets  
Buffalo, NY 14263  
716-845-2300  
www.roswellpark.org  
E-mail: askrpai@roswellpark.org

*connecting for life*

April 25, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of Roswell Park Cancer Institute, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

Roswell Park Cancer Institute, located in Buffalo, New York is a comprehensive cancer center whose mission is to provide total care to the cancer patient; to conduct research into the causes, treatment and prevention of cancer; and to educate the public and the next generation of those who study and treat cancer. Roswell Park is the only comprehensive cancer center in upstate New York. The campus includes a 101 bed tertiary care hospital and offers access to clinical trial protocols for cancer patients. We are pleased to be a partner with ViaHealth in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, Roswell Park Cancer Institute clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.



411 Canisteo Street  
Hornell, NY 14843  
Phone: (607)324-8000  
Fax: (607) 324-8115

*A Member of  
Catholic Health East,  
Sponsored by the  
Sisters of Mercy*

May 1, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of St. James Mercy Health System, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.


St. James Mercy Health System is located in Hornell, New York in rural Steuben County. It is designated as a sole community provider and is committed to providing high- quality health care services to the underserved populations within our region. SJMHS is comprised of 54 acute beds, including med/surg, ICU and maternity; 58 behavioral health beds, including adult and adolescent psychiatry as well as addiction services; and 120 long-term care beds, including 8 ventilator beds. We provide a comprehensive array of health cares services, including and extensive primary care network, cardiology, general and orthopedic surgery, physical rehabilitation, dialysis, 24-hour emergency services, cardiac and pulmonary rehab, diagnostic imaging services, a sleep lab, and numerous other services designed to meet the health care needs of the communities we serve. We are pleased to be a partner with the WNY R-AHEC in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, St. James Mercy Health System clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

  
Mary E. LaRowe, FACHE  
President/CEO



In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,


*Sister Marie Castagnaro, SSJ*

Sister Marie Castagnaro, SSJ  
President/CEO

lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,



Linda M. Janczak, FACHE  
President/CEO

As an organization dedicated to improving the access to quality healthcare in our community, TLC Health Network clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

A handwritten signature in black ink, appearing to read 'L. Frascella', written over a horizontal line.

Louis Frascella  
President/CEO



April 27, 2007

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

To Whom It May Concern:

On behalf of the Wyoming County Community Hospital and Nursing Facility, I would like to express our organization's support for WNY Rural Area Health Education Center's (WNY R-AHEC) 2007 FCC Rural Healthcare Broadband Grant Application.

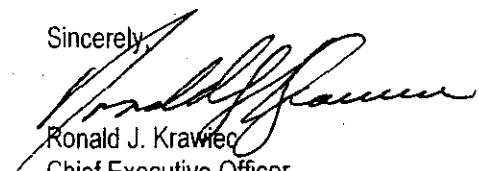
As a Sole Community Provider in a federally designated Health Professional Shortage area, we are pleased to be a partner with the WNY R-AHEC in this initiative to:

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

As an organization dedicated to improving the access to quality healthcare in our community, Wyoming County Community Hospital and Nursing Facility clearly understands, values, and supports the need to develop the broadband infrastructure in rural upstate New York to enhance and improve the current model of fragmented healthcare in our rural communities. This need is critical especially in the vulnerable rural communities where the access to quality and cost-effective care is difficult. We are pleased that the WNY R-AHEC has taken a lead in the addressing this disparity, and are confident that the collaborative effort of the partners in this project will produce the intended results in improved patient-centric care with the use of healthcare technologies.

In conclusion, again, please accept our organization's endorsement of this innovative and collaborative project. WNY R-AHEC's long-standing history of providing healthcare work-force training and development in rural communities, and its recent implementation of NY State's TeleStroke Pilot Project in upstate New York make it a natural applicant to plan, coordinate, and implement the proposed project.

Sincerely,

  
Ronald J. Krawiec  
Chief Executive Officer

**WYOMING COUNTY COMMUNITY HEALTH SYSTEM**

*A Joint Commission (JCAHO) Accredited Facility*

400 North Main Street • Warsaw, New York 14569 • Telephone: 585-786-8940 • Fax: 585-786-1222 • [www.wcchs.net](http://www.wcchs.net)

communities. This collaborative project between the WNY R-AHEC and the Participating Healthcare Facility will identify and support opportunities for development and investment in health IT initiatives on a regional level by leveraging Federal, State, and regional grant funding opportunities that will support opportunities for building healthcare delivery infrastructure on a regional basis in a manner that results in increased quality, efficiency and stability of health care services.

## **2. Purpose:**

The Purpose of this Memorandum of Understanding is to establish a framework of cooperation between WNY R-AHEC and the Participating Healthcare Facility for purpose of submitting a proposal in response to the FCC Rural Healthcare Pilot Project request for proposal.

## **3. Goals:**

- Enhance and improve the broadband access in medically under-served areas
- Foster the implementation and use of healthcare technologies such as telemedicine in rural hospitals
- Encourage clinical partnership, mentoring, and knowledge-sharing between the staff at our hospital and urban tertiary-care centers over a rural healthcare network
- Develop a long-term self-sustaining model of partnership between rural and urban healthcare facilities, sharing clinical services and application using the rural healthcare broadband network

## **4. Rights and Responsibilities of the Parties**

WNY R-AHEC agrees to:

- a. Take the lead role on behalf of the Partnering Healthcare Facility in development and submission of the FCC Rural Healthcare grant proposal
- b. Provide Participating Healthcare Facility all pertinent information with regards to their participation in the FCC Rural Healthcare project.
- c. Work with technology vendors on behalf of the Participating Healthcare Facility to develop a technical architecture and cost model for the FCC Rural Healthcare project.

Participating Hospitals agree to:

- a. Support the WNY R-AHEC in development and submission of the FCC Rural Healthcare grant proposal
- b. Provide facility-specific information and materials to the WNY R-AHEC in support of the FCC Rural Healthcare grant proposal
- c. Provide facility-specific resources to the WNY R-AHEC in support of the FCC Rural Healthcare grant proposal

## **Approving Authorities**

This agreement represents the understanding reached between WNY R-AHEC and the Participating Healthcare Facility upon the matters described.

### **For WNY R-AHEC:**

\_\_\_\_\_  
Signature  
Kenneth L. Oakley, CEO

\_\_\_\_\_  
Date

### **For Participating Healthcare Facility:**

\_\_\_\_\_  
Signature  
[Name and Title]

\_\_\_\_\_  
Date